

RFQ cum RFP for Appointment of Consultant to conduct Survey of Ayodhya City on GIS Platform by using Drone/UAV Technology for Ayodhya City, Uttar Pradesh
Pre-bid queries from bidders and response from Ayodhya Development Authority

Sr. No.	Reference in the document	Existing Clause	Point for clarification / suggestion	Revised Clause / response
HDSENSE Geospatial Technologies (P) Ltd.				
1.	Page 12, 4.3.1.3	The Bidder/Lead should have executed 5 (five) Survey projects using Aerial Photography / Drones/Total station/DGPS for Master Planning work in Uttar Pradesh.	HDSENSE has worked across several states in India and abroad. We are also a start-up recognised by DPIIT for Advanced Mapping and Surveying activities in the country. It would be our honour to work in the state of UP for this esteemed project. We humbly request you to remove Uttar Pradesh and allow our experience in any region.	Agreed. All India and international experience can be shown with documentary evidence.
2.	Page 14, 4.3.3 and also Page 12 4.3.1.3	"Only Government Department/ PSUs work experience must be considered only "	HDSENSE has done several projects for master planning for customers in India and abroad. However, the company undertaking the Master Planning work (who are usually much larger entities) for the Govt would be subcontracting the work to companies like ours for GIS and Base Map preparation. Kindly request you to consider completion certificates issued by such reputed Private companies in India / abroad to be allowed for eligibility in all sections applicable. Start-ups recognised by DPIIT like us need opportunity and support from the Government to be able to participate directly.	Agreed. Work experience for Private companies will also be considered.
Stesalit Systems Limited				

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3.	Data Sheet; page 16	Refundable amount of INR 1,00,000/- The payments to be made in the form of RTGS/NEFT from any nationalised bank to the account details as mentioned	Given the economic downturn owing to the COVID-19 Pandemic almost all business are facing severe cash flow challenges, more so MSME organizations. In light of the above request you to kindly exempt MSME/NSIC organizations from paying EMD	RFP clause remains unchanged.
4.	Data Sheet; page 17	Proposal end date: 22-03-2021 Upto 06:00 PM	We request you to kindly postpone the submission end date by 15 days from the date of publication of pre-bid replies	RFP clause remains unchanged.
5.	Prequalification criteria; page 12 & 18	<p>For the purposes of satisfying the conditions of eligibility and for evaluating the Bidder's proposals under this RFP, following projects shall be deemed as eligible projects (the "Eligible Projects") The Bidder/Lead member (in case of Consortium) should have completed assignments with Government Agencies in past 3 years; Executed 5 (five) Survey projects using Aerial Photography / Drones/Total station/DGPS for Master Planning work in Uttar Pradesh. Bidder must have own at least 3 drones or lease or rent certificate for availability of drone which are suitable for mapping.</p> <p>Elsewhere On page 18: The company/applicant agency must have sufficient experience (minimum three years) of similar field of urban</p>	There are two sets of instructions on page 12 and page 18. There is a discrepancy in the two sets of instructions. KINDLY CLARIFY AS TO WHICH ONE TO FOLLOW. We request you to allow ongoing projects with respect to bidder's experience. Proof to be submitted by way of certificate from client substantiating bidder's claim as ongoing project.	Both clauses are to be followed. Ongoing projects' experience will not be considered.

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		planning/Master Plan preparation with at least two cities of total area not less than 100 sq. km. out of which, total minimum 40 sq. km. urban area. (Attach completion certificate issued by the competent authority)		
6.	Prequalification criteria; page 12 & 17	The Bidder (in case of single business entity)/ lead member (in case JV/ Consortium) must have an operational office for the last Three years in India. Elsewhere On page 17: Consortium to be allowed: NO	As is evident there is a mismatch in the two sets of instructions. Kindly clarify as to which one to follow: Given that the project requires multidisciplinary involvement we request you to allow CONSORTIUM BIDDING with a maximum of 3 bidders including lead bidder.	Consortium is not allowed. RFP clause remains unchanged.
7.	Technical Evaluation Criteria; Page 13	Executed 3 projects using Aerial Photography / Drones/ Total Station/DGPS for Master Planning projects Work orders along with completion certificates shall be considered only, without completion certificate, work order cannot be considered. 1. Client certificate specifying similar experience OR 2. Completion certificate	We request you to allow ongoing projects with respect to bidder's experience. Proof to be submitted by way of certificate from client substantiating bidder's claim as ongoing project.	Ongoing projects' experience will not be considered.
Detect Technologies Private Limited				
8.	Pg no 16 5. Earnest Money Deposit (EMD)	Refundable amount of INR 1,00,000/- The payments to be made in the form of RTGS/NEFT from any nationalised bank to the account	Requesting to waive off the EMD charges for MSME bidder as per MSME Policy	RFP clause remains unchanged.

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9.	Pg No 28 Deliverables	Drone Video at prominent locations	Kindly List out the 'prominent locations' or area size for videography is required	Around 15 locations in consultation with client.
10.	Pg No 13 4.3.1.3.Technical Eligibility	Executed 5 (five) Survey projects using Aerial Photography / Drones/Total station/DGPS for Master Planning work in Uttar Pradesh.	Kindly requesting you to consider Executed 5 (five) Survey projects using Aerial Photography / Drones/Total station/DGPS for Master Planning work in anywhere in India	Agreed. All India and international experience can be shown with documentary evidence.
11.	NA	DGPS Deployment	Kindly allow bidder to hire/sublet the work of DGPS & levelling work	RFP clause remains unchanged.